

Salary Discussions for internship offers

- **Internship wages** can range from no pay, to minimum wage or as high as \$25 per hour. Ask the internship coordinator for your major what is an appropriate hourly wage for an internship in your field.
- **Stipends** are sometimes offered for the entire internship rather than an hourly wage.
- **Negotiating internship wages:** Typically, there is not much room to negotiate hourly wages for an internship but, if you have had several offers you could ask your preferred firm if they would match your highest offer.
- **Non-paid internships.** Many types of organizations, such as non-profits, museums, etc. do not offer paid internships. Students wanting to get experience in these organizations can support themselves through additional part-time employment. Often organizations offering non-paid internships will provide a flexible work schedule making it possible for the intern time to also work in paid positions outside the organization.

Benefits for Internship Offers

Benefits for interns are rare but be sure to inquire about the possibilities listed below.

- **Parking:** Some firms may offer free parking for interns since their wages are low and parking is usually expensive. Don't expect this but do hesitate to ask if free parking is available.
- **Housing:** Very few firms and organizations offer housing for interns. If housing is offered, this is usually mentioned in the internship description or posting.
- **Assistance in finding housing:** Firm staff members may be willing to assist interns in locating appropriate and affordable housing that is near the firm. Occasionally, interns have been offered a place to stay in the home of a staff member or someone they know. Again, you have to inquire about these things to find out what assistance could be offered you.